



SALESIAN

BOYS' & GIRLS' CLUB

A high impact 501(c)(3) California Nonprofit Public Benefit Corporation that enables its members to have transformational experiences that help them learn, grow, and thrive.

ANNUAL REPORT

FISCAL YEAR 01 JULY 2022 – 30 JUNE 2023

The Salesian Boys' and Girls' Club of San Francisco (The Club) is much more than an afterschool program. When children become members, they are joining a community that will continue to support and encourage them for their entire lives. For over 100 years our organization has offered programs at an affordable cost, currently \$10/year, that have allowed our members to create lasting memories and discover their talents regardless of their family's financial situation. In addition to the lifelong friendships developed as "Club kids", we offer our members financial support for educational purposes to further transform lives.

Families choose The Club because of the quality of care and affordable cost, but they stay because of the community that is fostered through empathy and loving kindness. While eventually all kids grow up, we find that our members, young and old, never really leave.



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MESSAGE OF THANKS FROM OUR EXECUTIVE DIRECTOR – Randal J. DeMartini

Dear Supporters, Parents, Guardians and Volunteers of the Salesian Boys' and Girls' Club,

As your Executive Director, I want to take this opportunity to express my sincerest thanks and appreciation for all of your ongoing support of our youth organization. With the great help of The Club's leadership team, staff and associates, we are trending in the right direction coming out of the pandemic as demonstrated by the ever increasing attendance from young people enjoying our facility everyday. Even after all these years at The Club, for me it is still such a joy to see so many children from our North Beach neighborhood and beyond coming here on a daily basis. My hope and personal focus going forward is that we continue to grow especially in a family-oriented style.

The Salesian family is a unique one always welcoming everyone with open arms. We provide so many programs for our members so that they can have the ultimate childhood experiences. At The Club, we recognize that these programs would not be possible if it were not for the great support we receive from all of you.

Again, thank you for all that you do to make this one of the greatest youth organizations in the country. Thank you for supporting the Salesian Boys' and Girls' Club!

Sincerely yours,

Randal DeMartini
Executive Director



SALESIAN BOYS' AND GIRLS' CLUB OF SAN FRANCISCO AT A GLANCE

Our Mission

The Salesian Boys' & Girls' Club's mission is to serve children between the ages of 8 and 18 by accompanying them, with loving kindness, on their journey to adulthood. This is done by channeling their energy into athletic, educational, cultural, artistic, and career-building programs. All children are welcome regardless of race, religion or gender, and special emphasis is given to children from disadvantaged families.



Notable accomplishments in the 2022/2023 Fiscal Year

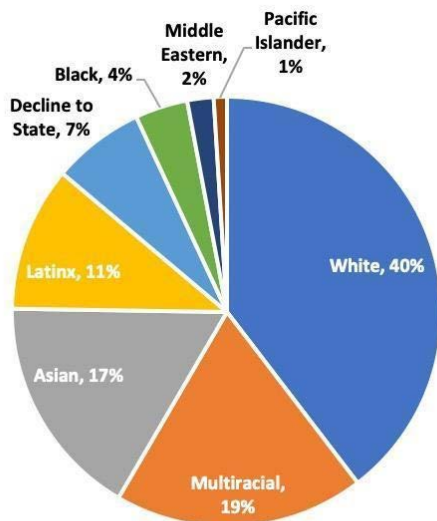
- The Club continued its successful transition out of the pandemic by returning to pre-COVID operations by removing pod movement restrictions for our members. Daily attendance also continued to increase, but still below pre-pandemic levels.
- To improve the safety for our members, a new playground fence and security gate were funded. This project was completed on time and on budget in August 2023.
- The Club distributed \$194K in scholarships to 44 members. Two Club kids are utilizing the Carlo Ribero and Norma Paganini Ribero Scholarship at the University of San Francisco.
- Due to the Board's understanding of the greater financial educational needs of our members, additional money was transferred to The Club's restricted Scholarship Endowment, resulting in an increase of \$100K to our annual financial-need scholarship fund.
- After a 2-year pandemic-related delay, The Club honored Marie Duggan as our Person of the Year for her many contributions to our organization and to the community at large. The City of San Francisco also recognized Marie on this special day.
- The Board welcomed two new members, DJ Gantulga Dashnyam and Lynnet Spiegel. Both DJ and Lynnet are local business owners and have personal ties to The Club.
- Two replacement full-time staff members joined our organization: Cara Allan – Director of Events and Quintin Larose – Athletic Director & Programs Manager (right).



Who do we serve?

- Our members are between the ages 8 (3rd grade) to 18 (12th grade) with 58% boys and 42% girls.

- Of The Club’s 466 registered members, we typically support 150 - 200 children per day during the school year. We also serve 50 – 75 kids per day during the summer.



On average, 6 out of 10 members attended a public school in the San Francisco Unified School district; 3 of 10 were from nearby Saints Peter & Paul school; and 1 of 10 from other private schools.



What services do we provide?

- CYO athletics
- Theater arts
- Cooking classes
- Arts & crafts workshops
- Homework and academic support
- STEM programs
- Live radio broadcast
- Financial-need-based scholarships for tuition assistance for our members from elementary school through college or trade school.
- Scholarships at the University of San Francisco via the Carlo Ribero and Norma Paganini Ribero Scholarship Fund.

When do we serve our members?

- The Club is open to members year-round.
- Hours during the school year are 1:30 pm to 6 pm. Summer hours are 9am to 6pm.

Where do we serve our members?

After securing all funding before starting construction, in 2015 a major renovation to The Club was completed. Our ADA-compliant facility includes a full-length indoor basketball court, kitchen for cooking classes, a theater room, martial arts room, arts & crafts room, homework room with computers, several game rooms and a secure outdoor playground.

Why do we serve?

- In 1921, The Club primarily served first-generation boys of Italian descent whose fathers were away at sea as fishermen.
- Fast forward to today, The Club's leadership feels that with the all pulls of modern life on families, our programs help members successfully transition into adulthood.

How do we serve?

While we are a separate non-religious organization from nearby Saints Peter & Paul Church and School, we model the methodology of St. John Bosco by creating a safe, caring and loving environment for our members. This atmosphere is conducive to our members' development into adulthood as well as enables life-long friendships.



Back Then

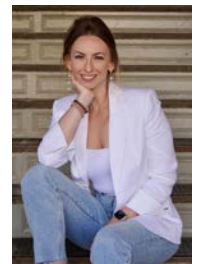


Now

TRANSFORMING THE LIVES OF OUR MEMBERS FOR OVER A CENTURY

My time at the Club has had a profound and lasting impact on my adult life in several meaningful ways. First and foremost, I am deeply grateful to The Club for providing me with the opportunity to pursue my college and graduate school education through their scholarship program. This support was instrumental in helping me achieve my goal of earning a master's degree in teaching, and it laid the foundation for my career in education.

-Madison Schwartz
Former Club Kid



I was finishing high school and I was talking to (former Executive Director) Russ Gumina. He told me that there was this scholarship available at USF that Club members could have access to. I filled out my college application and included the scholarship that The Club had access to and I was awarded that scholarship. It basically covered the

entire tuition, all four years at USF. It was just this tremendous gift from The Club that I'll never forget.

-Joe Braucher

Former Club Kid and Current Board Member/First Vice President



When Angelo Fusco became the first Executive Director, the club was athletics, it was education, it was theater, it was a place for kids to come and hang out. To this day that thread continues.

-Randal DeMartini

Former Club Kid and Current Executive Director (middle left)



It was kind of indoctrinated in us that you should always try to give back what you got out of The Club. I could never possibly give back what I got out of it personally.

-Rudy Zannini

Former Club Kid and noted USF Basketball Player as well as celebrated Riordan High School Varsity Basketball Coach



(The Club's first Executive Director) Angelo Fusco said, when you grow up your friends are not going to be those tricky baseball players, but they'll be the guys from The Club and it's absolutely true!

-Joe Martino

Former Club Kid and Current Honorary Board Member

The love that came from (The Club) when we were little till now it's real and it's gonna go on until all of us aren't here.

-Richard Livingston, Jr.

Former Club Kid



What truly sets the Salesian Boys' and Girls' Club apart is the genuine sense of community it fosters. This club is not merely a physical space; it is a haven where we find mentors who inspire us, peers who uplift us, and an environment that encourages us to chase our dreams. It is a place where personal growth is nurtured through many enriching activities, empowering us to discover our passions, develop leadership skills,

and embrace our uniqueness. Whether we are honing our artistic talents, engaging in team sports, or contributing to community service projects, the Salesian Boys' and Girls' Club provides us with a platform to evolve as well-rounded individuals. The shared experiences, the unwavering support, and the sense of belonging make the club an irreplaceable part of our lives.

-Xavier Jimenez

Club Kid and current

High School Junior (right)



Salesians was where I tried acting for the first time, which is now a huge passion of mine. My first performance was in 2013's A Very Salesian Christmas as a few small ensemble roles, but I had so much fun playing my characters that I auditioned for the next performance, and just kept going after that!

-Colten Hitchcock

Club Kid, and future Freshman at Emerson College (Boston). Profiled by ABC's San Francisco affiliate Channel 7 News for being recognized as one of the outstanding high school seniors in San Francisco.

ACKNOWLEDGEMENTS

Major Donors (≥\$10K; Top 10 donors acknowledged with *)

Bank of America*; Barbara Bechelli; Richard & Kim Beleson; David Bonfilio; Michael Boschetto*; Paul Boschetto*; Fred & Maxine Botti*; Kevin & Denise Cassin*; David Ciulla; Nick Dutto; The Carl Gellert and Celia Berta Gellert Foundation*; SC Johnson*; Paula Kamena; The Marini Family Trust*; Emil & Lenore Maionchi; Sergio & Karen Nibbi; Yvonne & Angelo Sangiacomo Family Foundation; The Robert Stewart Odell & Helen Pfeiffer Odell Fund*; The Olympic Club Foundation; James & Marie Piccetti; Rita Pieri Living Trust; Evan and Barbara Rose; James and Geri Sangiacomo; The Thoresen Foundation*; Wells Fargo Bank, N. A.; and The Wine Merchant of Showplace Square

Major In-Kind Donors (≥\$10K)

United Airlines, and P:4 Wines via Richard and Jeanne Pellegrini

Full-Time Staff

Randy DeMartini (Executive Director), Sherri Hughston (Chief Operating Office), Bridget Veltri (Director of Communications, Grants & Foundations & Programs Manager), Cara Allan (Director of Events) and Quintin Larose (Athletic Director & Programs Manager)

Board Members

Richard Azzolino, Kenneth L. Baccetti, Fred Bellerio, Paul Boschetto, **Joe Braucher (Officer – First VP)**, Michael Cardella, Mario Cassettari, Kevin Cassin, Claudio Cipollina, John Colla, Andi Conte, **Arthur Costamagna (Past President)**, **Edward T. Cox (Officer – Current President)**, Peter Crudo, **DJ Dashnyam (Programs Committee Co-Chair)**, Gary De Martini, Randy DeVoto, Marie Duggan, Nick Dutto, Greg M. Galli, **Sandy Gandolfo (Fundraising Committee Chair)**, Brian Gianinno, **Dr. Lisa Harris (Officer – School Liaison and Programs Committee Co-Chair)**, Robert J. Kimmel, Mara Sikaters Kopp, Rudy Lapera, **Denise M. LaPointe (Officer – Second Vice President)**, **Chris Larocca (Officer – Treasurer)**, Robert LaRocca, **Frank Lavin (Past President and Nominating Committee Chair)**, **Bill Lazzaretti (Past President)**, Peter Lee, **Stephen Leveroni (Past President)**, Tom Lockard, Emil Maionchi, David Mana, **Bill Mastrangelo (Audit Committee)**, Katherine McDonald, Marty Monfredini, Charlene Mori, **Sergio Nibbi (Past President)**, Amy Ovalle, **Jerome Paolini (Officer – First Past President and Scholarship Committee Co-Chair)**, Michael Pellegrini, Richard Pellegrini, Corrado Petruzzella, James Piccetti, James Sangiacomo, Cheryl Scoma, Bob Scuoteguazza, Ed Serrata, Lynnet Spiegel, Phil Spiegel, **Diana Whitehead (Officer – Secretary)** and **Leon Wiatrak (Past President and Scholarship Committee Co-Chair)**

Salesian Representatives

Fr. Tho Bui, SDB, Fr. Mel Trinidad, SDB and Sr. Thuy Huong Nguyen, FMA

Honorary Board Members (Served > 10 Years as Distinguished Board Members)

Roseanne Alioto, Nunzio Alioto, Barbara Bechelli, Lois A. Baldocchi, Dave Basso, Betty Battaglia, Alberto Cipollina, Russell Gumina (Past Executive Director), Joseph Martino, Richard Moresco, Herbert H. Myers, Diane Richards, Arrigo Sturla and Wayne Tomei

LOOKING AROUND THE CORNER TO OUR FUTURE – Edward T. Cox, Board President

Those associated with our organization are proud of our 102-year history of transforming lives. That being said, we remain diligent at looking around the corner in preparing for the future. To illustrate this point, in December 2023, a group of Board Members met with parents/guardians, Club staff and other stakeholders to develop a strategic plan. As a result of this effort, our key focus areas going forward include:

1. Retaining our strengths in serving members by offering a wide variety of programs, creating a safe place for kids (physically and emotionally) and remaining affordable to all with low annual dues.
2. Seeking ways to expand our reach in the community at large that is enabled by continuing to hire and retain the best available staff members.
3. Building a community of kids and parents.
4. Promote and build funds to support our Scholarship Program.
5. And finally, focusing on our communications to create greater awareness of The Club's offerings, including this Annual Report.

Much was made in this report about the community of The Salesian Boys' and Girls' Club fostered through the relationships made as "Club Kids". If you or your organization would like to experience this community first hand, I personally invite you to attend one of our many fundraisers which are also called "funraisers" by our attendees.

Before closing, I also want to acknowledge our Executive Director, Randy DeMartini, who will be celebrating 45 years of continuous service at The Club in June 2024. Thank you, Randy, for your boundless love and energy that you bring to our organization each and everyday!

Thank you for considering the Salesian Boys' and Girls' Club for your financial support! The stability and forward planning of our organization provides assurance that your donations today will have a lasting impact for many years to come.

Edward T. Cox, MBA
Board President

FINANCIAL SUMMARY

(Audited by SD Mayer and Associates, LLC)

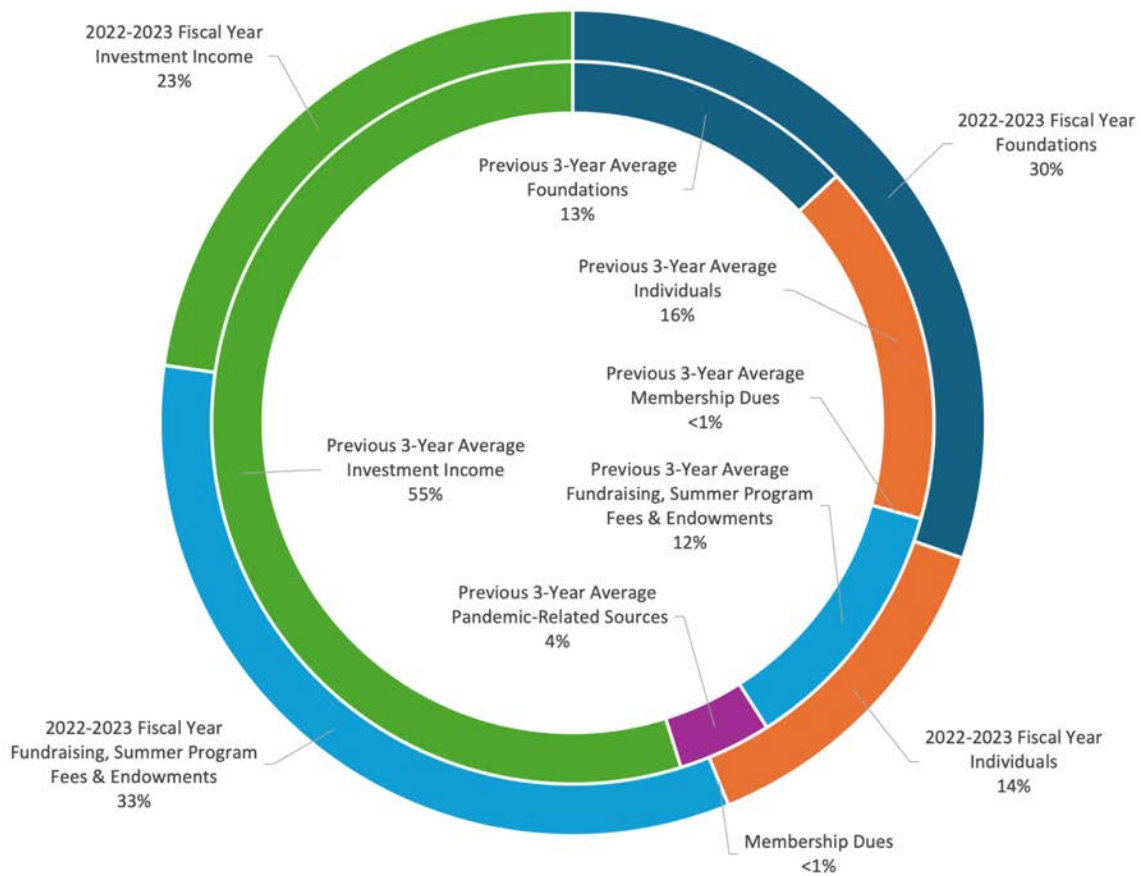
Revenues from Activities

- ➔ Part of our heritage is to provide outstanding services at a low cost to our members, currently \$10/year, which represents less than 1% of The Club's revenue. To realize this into perpetuity, restricted endowments have been established for programs and scholarships. Please let The Club's staff know if you are interested in contributing to these funds
- ➔ While the above endowment contributions have been relatively constant in the last four fiscal years, with the return of our fundraising events and with more kids

in our summer program relative to the time during the pandemic, this category has increased from 12% to 33%.

- Investment revenue, realized or not, decreased on a relative basis in the last fiscal year. The Finance Committee with small business owners and professional investors has skillfully managed our funds to balance risks and rewards, even in unpredictable markets such as that in the last fiscal year. This group also develops an annual budget and tracks spend rates against it to ensure your donations are being spent wisely.
- As previously described, a large capital project was funded in the last fiscal year for a new playground fence and security gate to ensure the safety of our members. Towards this end, The Club is grateful to the Foundations that supported this effort as reflected in the increase in revenues from 13% in the previous three fiscal years to 30% in the last.

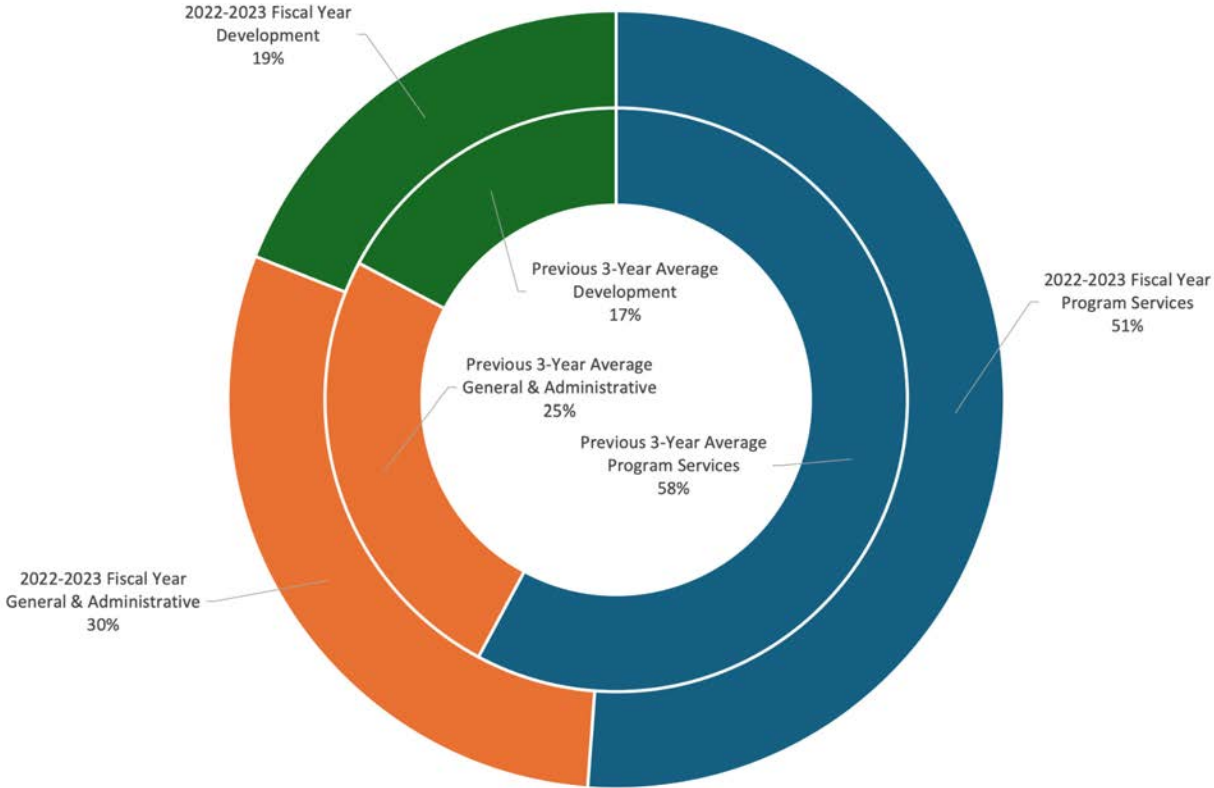
Outer circle last fiscal year/Inner circle average of previous 3 fiscal years (2019-2020; 2020-2021; and 2021-2022)



Expenses from Activities

→ The changes in last fiscal year’s expenses relative to our recent past are best viewed through the lens of our efforts during the pandemic. For example, program services decreased on a relative basis in the last fiscal year as we transitioned out of “pods” mandated by local government agencies to minimize the spread of the Covid-19 virus. This measure increased expenses, but it was a small price to pay for returning to our normal services.

Outer circle last fiscal year/Inner circle average of previous 3 fiscal years (2019-2020; 2020-2021; and 2021-2022)



50-YEAR HISTORY: SALESIAN BOYS' AND GIRLS' CLUB PERSON OF THE YEAR*

1. Frank Alioto (1974)
2. Mike Borelli (1975)
3. Edward Bacciocco (1976)
4. Vince Pellegrini (1977)
5. Dr. Victor P. Bonfilio (1978)
6. Angelo Sangiacomo (1979)
7. Sergio Nibbi (1980)
8. Aldo P. Lera (1981)
9. Albert L. Piccetti (1982)
10. Henry J. Lancelotti (1983)
11. Lily Cuneo (1984)
12. Al Scoma (1985)
13. Joseph S. Passanisi (1986)
14. Henry R Morris (1987)
15. Antoinette "Sis" Alioto (1988)
16. Fred Scolari (1989)
17. John Monfredini (1990)
18. Richard Angotti (1991)
19. Robert Rossi Wall, MD (1992)
20. Primo R. Repetto (1993)
21. Rinaldo A. Carmazzi (1994)
22. Leon A. Wiatrak (1995)
23. Alberto Cipollina (1996)
24. Marie DeMartini (1997)
25. Stephen Leveroni (1998)
26. A. Robert Baldocchi (1999)
27. Arthur J. Costamagna (2000)
28. Richard A. Battaglia (2001)
29. Vince Tringali (2002)
30. Richard Pellegrini (2003)
31. Arrigo A. Sturla (2004)
32. Robert Frugoli (2005)
33. Eileen Aicardi, MD (2006)
34. James Piccetti (2007)
35. Richard Moresco (2008)
36. Joseph M. Alioto (2009)
37. Joseph Martino (2010)
38. John Mark Zuffo (2011)
39. Herbert H. Myers (2012)
40. Tom Lockard (2013)
41. Angela Canepa (2014)
42. Emil Maionchi (2015)
43. Russell J. Gumina (2016)
44. George Lippi (2017)
45. Cheryl Scoma (2018)
46. Nick Dutto (2019)
47. PANDEMIC HIATUS
48. Marie Duggan (2022/2023)
49. Paul Boschetto (April 27, 2024)



Executive Director Randy DeMartini with our 2022 Person of the Year Marie Duggan

*We are grateful to our unofficial Club Historian Art Costamagna for confirming this list

GUIDING PRINCIPLES IN DELIVERING OUR SERVICES

Safety

We strive to maintain a safe and secure environment for our members and staff.

Integrity and Accountability

We are honest and forthright in all of our dealings, including those with club members, staff, supporters, and the community.

Commitment to Excellence

We strive to provide the highest quality of service possible as we demonstrate the highest level of professionalism in all our interactions with our Members and the community.

Youth Centric Approach

We focus on what is best for our members and use St. John Bosco's preventive system and principle of loving kindness.

Respect

We treat everyone with respect, including our members, their families, our staff, and our supporters.

Compassion

We respond to our Members and Staff with care and compassion.

Reliability and Consistency

We say what we will do and then we do what we say.



SALESIAN

BOYS' & GIRLS' CLUB

A high impact 501(c)(3) California Nonprofit Public Benefit Corporation that enables its members to have transformational experiences that help them learn, grow, and thrive.

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<https://salesianclub.org/>

[Our Story: 100 Years. 10,000 Kids. 1 Mission](#)