



SALESIAN BOYS' & GIRLS' CLUB

A high impact 501(c)(3) California Nonprofit Public Benefit Corporation that enables its members to have transformational experiences that help them learn, grow, and thrive.

ANNUAL REPORT

FISCAL YEAR 01 JULY 2023 - 30 JUNE 2024

The Salesian Boys' & Girls' Club of San Francisco (The Club) is much more than an afterschool program. When children become members, they are joining a community that will continue to support and encourage them for their entire lives. For over 100 years our organization has offered programs at an affordable cost, currently \$10/year, that have allowed our members to create lasting memories and discover their talents regardless of their family's financial situation. In addition to the lifelong friendships developed as "Club kids", we offer our members financial support for educational purposes to further transform lives.

Families choose The Club because of the quality of care and affordable cost, but they stay because of the community that is fostered through empathy and loving kindness. While eventually all kids grow up, we find that our members, young and old, never really leave.



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MESSAGE OF THANKS FROM OUR EXECUTIVE DIRECTOR – Randal J. DeMartini

Dearest Supporters, Parents, Guardians and Volunteers of the Salesian Boys' & Girls' Club,

Let me once again take this brief opportunity to express my sincerest thanks and appreciation for all of your ongoing support of our youth organization. With the great work of the Club's leadership team, staff and associates, our daily attendance has grown, ensuring our members enjoy this "magnificent" facility each day. Of all my years of employment, I have never been so delighted to see so many children from the North Beach neighborhood and beyond embark on a wonderful childhood experience. I hope and feel that it will continue to grow even greater as we emphasize the importance of "community."

Our Salesian family is a unique one always welcoming everyone with love and kindness. We continue to provide a safe and warm environment filled with so many programs and opportunities fulfilling our members' childhood experiences. We also recognize that these programs and opportunities would not be possible if it were not for your continued support. It is because of all of you that the Club has been so successful.

And so, I continue to applaud and thank everyone for helping to build a childhood foundation for our members who attend the Salesian Boys' & Girls' Club. A foundation leading into their adulthood. Thank you from the "bottom of my heart!" Your ongoing support is greatly appreciated.

Sincerely yours,

Randal DeMartini Executive Director



The Board surprised Randy in June 2024 with Elvis impersonators singing to him to celebrate his 45 years of service to The Club. Back by popular demand, Randy returned to the stage himself performing Elvis tunes in Reno at the Silver Legacy Hotel. In addition to the joy he brought to his audience, this event raised over \$55,000 for the Club.

SALESIAN BOYS' & GIRLS' CLUB OF SAN FRANCISCO AT A GLANCE

Our Mission

The Salesian Boys' & Girls' Club's mission is to serve children between the ages of 8 and 18 by accompanying them, with loving kindness, on their journey to adulthood. This is done by channeling their energy into athletic, educational, cultural, artistic, and career-building programs. All children are welcome regardless of race, religion or gender, and special emphasis is given to children from disadvantaged families.

Notable accomplishments in the 2023/2024 Fiscal Year

- The Club distributed \$337,000 in scholarships to 50 members. This represents a 20% increase over the funds distributed in the last fiscal year.
- Three Club Kids are utilizing the Carlo Ribero and Norma Paganini Ribero Scholarship at the University of San Francisco. This financial aid scholarship is earmarked for our members.
- In response to The Club's strategic plan to better serve our members, the budget approved for the 2024/2025 fiscal year included another full-time employee to assist with programs and a contract worker to drive improvements to the scholarship program.
- The Club honored Paul Boschetto as our Person of the Year at our 50-year anniversary Gala for his many contributions to our organization and to the Salesian community at large. The City of San Francisco also recognized him with a *Paul Boschetto Day* proclamation. At this event, Paul committed to providing an additional \$1M to The Club's Scholarship Endowment.
- The Board welcomed Andi Conte. Andi's sons were members of The Club and she has also previously volunteered at many of our fundraising events. In addition, the Board added Janet Plumley. Her family also has a history with The Club with her father, John Monfredini, a former Club Kid who also served on our Board.
- Former Board President Bill Lazzaretti was celebrated as The Club's Fr. Trincheri Award winner for his contributions to our organization. Like many of our Board members, Bill was a Club Kid growing up.
- Executive Director Randy DeMartini reached 45 years of continuous service with The Club. Thank you, Randy, for all you do to make our world a better place!

Who do we serve?

 Our members are between the ages 8 (3rd grade) to 18 (12th grade) with 54% boys and 46% girls. Of The Club's 569 registered members, we currently support 200 - 250 children per day during the school year. We also serve 100 kids per day during the summer.



• On average, 65% of our members attended a public school in the San Francisco Unified School district and 35% attend nearby Saints Peter & Paul school or other private institution.

What services do we provide?

- CYO athletics
- Theater arts
- Cooking classes
- Chess Club
- Arts & crafts workshops
- Homework and academic support
- STEM programs
- Live radio broadcast



- Financial-need-based scholarships for tuition assistance for our members from elementary school through college or trade school.
- Scholarships at the University of San Francisco via the Carlo Ribero and Norma Paganini Ribero Scholarship Fund.

Legally Blond Stage Production



When do we serve our members?

- The Club is open to our members year-round.
- Hours during the school year are 1:30 pm to 6 pm. Summer hours are 9am to 6pm.

Where do we serve our members?

After securing all funding before starting construction, in 2015 a major <u>renovation</u> to The Club was completed. Our ADA-compliant facility includes a full-length indoor basketball court, kitchen for cooking classes, a theater room, martial arts room, arts & crafts room, homework room with computers, several game rooms and a secure outdoor playground.

Why do we serve?

• In 1921, The Club primarily served first-generation boys of Italian descent whose fathers were away at sea as fishermen.

• Fast forward to today, The Club's leadership feels that with the all pulls of modern life on families, our programs help members successfully transition into adulthood.

How do we serve?

While we are a separate non-religious organization from nearby Saints Peter & Paul Church and School, we model the methodology of St. John Bosco by creating a safe, caring and loving environment for our members. This atmosphere is conducive to our members' development into adulthood as well as enables life-long friendships.



TRANSFORMING THE LIVES OF OUR MEMBERS FOR OVER A CENTURY

I worked my first Cioppino fundraiser as a server when I was 13 years old. Throughout the years of working, I have really grown as a person and as a leader. In the last three years, I came into the lead server role. It has helped me expand my social skills, take a higher responsibility, and be a leading example to the young servers.

-Vivien "Visa" Hughston

Nursing Student at Sonoma State University (Expected Graduation 2025)



Visa (Green glove) volunteering at a Club Crab Cioppino Fundraiser



I joined at 8 years-old when I was in the third grade until... forever. Back then it was a fun place to hang out with my friends, now it means the world to me. The Club is like a second home and the people I've met through it are my second family. I feel The Club taught me about respect, integrity, the importance of a work ethic, and it helped me develop a giving back to the community mentality.

-Sabrina Montaño

Recent graduate from Dominican College with an MS in Occupational Therapy

Without The Club, I wouldn't have played any sports, done theater, or built lifelong friendships. The Club taught me to treat people with respect and to have fun. I made friends and connections that I still have to this day.

-Christian Mata Current Volunteer Basketball Coach





The Club indirectly helped me make a connection that ultimately led me to landing my dream job. Additionally, some of my best friends from my childhood at The Club have remained my best friends.

George Alvarez (Georgie) Production Assistant for NBC Sports Bay Area

PAYING IT FORWARD: PLANNED GIVING

The Club established a Planned Giving portal on our <u>website</u> for supporters who would like to consider our organization as part of their final wishes. We are grateful to receive these lasting gifts to our members, which may include donations to our Programs and Scholarship Endowments. Outside of this effort, friends of our organization have considered us in their Trusts and Wills including most recently Lucille Busalacchi, David Oliverio and Joe Scafidi.

ACKNOWLEDGEMENTS

Major Donors (≥\$10K; Top donors acknowledged with *)

Bank of America*; Richard Beleson & Kim Lam; David Bonfilio; Michael & Corina Boschetto*; Paul Boschetto*; Fred & Maxine Botti*; Kevin & Denise Cassin*; John & Nancy Cecconi*; William & Sara Cumbelich*; Five Star Bank; Ronald Friedman & Clara Rubinstein; Dan & Zoe Giraudo; The William G. Irwin Foundation*; Bob & Anne Kimmel; Gilman & Denise Lee; Peter & Monica Lee; Sergio & Karen Nibbi; The Robert Stewart Odell & Helen Pfeiffer Odell Fund*; Lauren Imbelloni; Mark & Janet Plumley; Yvonne & Angelo Sangiacomo Family Foundation; The Olympic Club Foundation*; O'Shea Foundation; James & Marie Piccetti*; Dominic and Susan Pomilia, Jr.; James & Gerry Sangiacomo; SF Italian Athletic Club Foundation and Glenn & Karen Szeto

Major In-Kind Donors

Recology and United Airlines

"Daddy, this is the best day of my life!" and "Am I dreaming?"

A special Thank You to the <u>SC Johnson</u> Family members who visited The Club this past summer. Beyond their typical financial support an additional donation was made by the family during their visit. The family also provided new Chromebook computers for ALL 165 kids present. The quotes above were overheard from a few of our members on that memorable day that 45-year employee Randy DeMartini called one of his best days at The Club. A special thank you to Club supporter Suzanne McCormick for introducing us to the SC Johnson Family. Working together, The Club continues its 103-year history of transforming lives.

Full-Time Staff

Randy DeMartini (Executive Director), Sherri Hughston (Chief Operating Office), Kim Pendleton (Programs Director), Cara Allan (Director of Events), Dante DeMartini (Programs Manager), Lorenzo Garcia (Associate), and Matthew Montano (Associate)

Note: Kim, Dante, Lorenzo and Matthew joined the full-time team in August 2024.

Board Members

Richard Azzolino, Kenneth L. Baccetti, Fred Bellero, Paul Boschetto, **Joe Braucher (Officer – First VP and Scholarship Committee Chair)**, Michael Cardella, Mario Cassettari, Kevin Cassin, Claudio Cipollina, John Colla, Andi Conte, **Arthur Costamagna (Past President)**, **Edward T. Cox (Officer – Current President)**, Peter Crudo, **DJ Dashnyam (Programs Committee Co-Chair)**, Gary De Martini, Randy DeVoto, Marie Duggan, Greg M. Galli, **Sandy Gandolfo (Fundraising Committee Chair)**, Brian Gianinno, **Dr. Lisa Harris (Officer – School Liaison and Programs Committee Co-Chair)**, Robert J. Kimmel, Mara Sikaters Kopp, Rudy Lapera, **Denise M. LaPointe (Officer – Second Vice President and Membership Committee Chair)**, Chris Larocca (Officer – Treasurer), Robert LaRocca, **Frank Lavin (Past President and Nominating Committee Chair)**, Bill Lazzaretti (Past President), Stephen Leveroni (Past President), Tom Lockard, Emil Maionchi, David Mana, **Bill Mastrangelo (Audit Committee Chair)**, Katherine McDonald, Marty Monfredini, Charlene Mori, **Sergio Nibbi (Past President)**, Amy Ovalle, **Jerome Paolini (Officer – Past President)**, Michael Pellegrini, Richard Pellegrini, Corrado Petruzzella, James Piccetti, Janet Plumley, James Sangiacomo, Cheryl Scoma, Bob Scuoteguazza, Ed Serrata, Lynnet Spiegel, Phil Spiegel, **Diana Whitehead (Officer – Secretary)** and **Leon Wiatrak (Past President)**

Salesian Representatives

Fr. Tho Bui, SDB, Fr. Mel Trinidad, SDB and Sr. Thuy Huong Nguyen, FMA

Honorary Board Members

(Served > 10 Years as Distinguished Board Members)

Roseanne Alioto, Nunzio Alioto, Lois A. Baldocchi, Dave Basso, Betty Battaglia, Barbara Bechelli, Alberto Cipollina, Russell Gumina, Joseph Martino, Richard Moresco, Herbert H. Myers, Diane Richards, and Arrigo Sturla

LOOKING AROUND THE CORNER TO OUR FUTURE - Edward T. Cox, Board President

As this report is being written, Club attendance is at an all-time high with 200 - 250 young people joyfully walking through our doors each day. Our 2024 summer programs were also well attended. While affordability is a hallmark of our organization with membership dues just \$10 per year, we also take great pride in the variety and quality of our programs and services. The Board of Directors believe these new attendance records validate these qualities of affordability and quality. To those parents and financial supporters who are reading this, thank you for your trust in the Salesian Boys' & Girls' Club!

At the start of my term as President of the Board in July 2023, I felt the day-to-day operations of The Club were in good hands with Executive Director Randy DeMartini and Chief Operating Officer Sherri Hughston. As a result, my focus has been on the future of The Club, which included a strategic plan developed through candid feedback from staff, Board Members, parents and guardians. The strategic planning workshops also yielded some "Just do it" activities. My sincere thank you to those that participated in these sessions! While my term is ending in June 2025, I will remain diligent and vocal about the Boards focus on The Club's future while celebrating our amazing transformational history.

Edward T. Cox, MBA Adopted Club Kid and Board President

FINANCIAL SUMMARY

(Audited by SD Mayer and Associates, LLC)

Revenues from Activities (see top graph on next page)

Part of our heritage is to provide outstanding programs and services at a low cost to our members, currently \$10/year, which represents less than 1% of The Club's revenue. To realize this goal, restricted endowments have been established for Programs and Scholarships. Please contact us if you are interested in contributing to these funds.

The Club previously utilized an effective and targeted campaign with our Foundations to improve the security of our playground with a new fence, which resulted in a higher percentage of revenue (17%) from this source than the last fiscal year (14%).

Expenses from Activities (see bottom graph on next page)

With the pandemic behind us, more fundraising events were underway last year relative to the previous three causing a slight increase in expenses. Further, without the need to use pods to segregate our members, the cost for Programs and Services decreased.

Outer circle is the last fiscal year and the inner circle is the average of the previous 3 fiscal years. Revenues top graph. Expenses lower graph. See discussions above.



CURRENT AND PAST BOARD PRESIDENTS

Eileen Aicardi, MD (2000–2002); Arthur Costamagna, JD (1996–1998); Edward T. Cox, MBA (2023–present); Frank Lavin (2016–2019); Bill Lazzaretti, MBA (2019–2021); Stephen Leveroni (2014–2016; 2006–2008; and 1994–1996); Joseph Martino (2004–2006); Henry R. Morris (1957–1988); Sergio Nibbi (1988–1990); Hon. J. Dominique Olcomendy, JD (1992–1994); Jerome Paolini, MBA (2021–2023); Diane Richards (2008–2010); Robert Rossi Wall, MD (1998–2000); Wayne Tomei (2010–2012) and Leon Wiatrak (2012–2014; 2002–2004 and 1990–1992)

SALESIAN BOYS' & GIRLS' CLUB PERSON OF THE YEAR

Since 1974, The Club has recognized individuals for their contributions, financial and otherwise, to our organization. The Gala associated with this award is also our most impactful fundraising event. Eileen Aicardi, MD (2006); Antoinette "Sis" Alioto (1988); Joseph M. Alioto (2009); Richard Angotti (1991); Richard A. Battaglia (2001); Edward Bacciocco (1976); A. Robert Baldocchi (1999); Victor P. Bonfilio, MD (1978); Angelo Boschetto (1974); Paul Boschetto (2024); Angela Canepa (2014); Rinaldo A. Carmazzi (1994); Fred Cassassa (1975); Alberto Cipollina (1996); Arthur J. Costamagna (2000); Lily Cuneo (1984); Marie DeMartini (1997); Marie Duggan (2022/2023); Nick Dutto (2019); Robert Frugoli (2005); Russell J. Gumina (2016); Henry J. Lancelotti (1983); Aldo P. Lera (1981) ; Stephen Leveroni (1998); George Lippi (2017); Tom Lockard (2013); Emil Maionchi (2015); Joseph Martino (2010); Herbert H. Myers (2012); John Monfredini (1990); Richard Moresco (2008); Henry R Morris (1987); Sergio Nibbi (1980); Joseph S. Passanisi (1986); Richard Pellegrini (2003); Vince Pellegrini (1977); Albert L. Piccetti (1982); James Piccetti (2007); Primo R. Repetto (1993); Angelo Sangiacomo (1979); Fred Scolari (1989); Al Scoma (1985); Cheryl Scoma (2018); Arrigo A. Sturla (2004); Vince Tringali (2002); Robert Rossi Wall, MD (1992); Leon A. Wiatrak (1995) and John Mark Zuffo (2011)



Executive Director Randy DeMartini, Person of the Year Presenter John Duggan and our honoree Paul Boschetto



The City of San Francisco recognized our honoree with a Paul Boschetto Day Proclamation (Mayor London Breed on right)

FATHER TRINCHIERI AWARD

The Salesian Boys' Club was founded in 1921 by Fr. Trinchieri, and since 1940 The Club has recognized individuals for their long-term contributions to our organization.

Guido Alasia (1995); Frank Alioto (1962); Joseph L. Alioto (1949); Nunzio Alioto, Sr. (1997); Cosmo Amato (2001); Joseph V. Arata (1944); Rich Azzolino (2023); Edward Bacciocco (1974); George Bacigalupi (2009). A. Robert Baldocchi (1981); Richard Battaglia (1998); Fred Bellero (2028); Reynold J. Bianchi (1950); Dr. Victor Bonfilio (1966); Fred Botti (2005); Fr. Larry Byrne (1985); Tom Cara (1992); Michael Cardella (2000); Rinaldo A. Carmazzi (1963); Charles Carrabino (2002); Fred. J. Casassa (1971); John Castagnola (1993); Al Celia (1991); Harold Cereghino (1968); Arthur Costamagna (1976); Victor D'Acquisto (1956); Arnold DeMartini (1946); Gary DeMartini (2014); Randal DeMartini (2013); Gene Di Basilio (2010); Ray Dito (2017); William Dito (1960); Michael Duffy (1984); Charles Ferraris (1955); John P. Figone (1947); Robert Frugoli (2000) ; Angelo A. Fusco (1952); Donald Garibaldi (1973); Pierino Gavello (1965); Ed Gigliotti (1997) ; Joe Gigliotti (1996); Russell J. Gumina (1999); Charles L. Harney (1959); John Harrington (1980); Edmund Ivani (1945); Marrion Kendrick (1977); Henry Lancellotti (1961); Robert LaRocca (2007); Frank Lavezzo (1995) ; Bill Lazzaretti (2024); Edmund Leveroni (1967); Steve Leveroni (2004); Alfred Malvino (1954); Emil Maionchi (2011); Lawrence S. Mana (1953); Frank Marini (1942); Joe Martino (2002); John B. Molinari (1948); John Monfredini (1985); Ralph Montali (1957); Henry R. Morris (1969); Lou Nardi (1989); Sergio Nibbi (1978); Hon Dominique Olcomendy (1996); Charles M. Paganini (1958); Bert Paolinelli (1943); Joseph S. Passanisi (1983); Richard Pellegrini (2008); Vincent Pellegrini (1975); Dr. Guido J. Pera (1951); John H.B. Perlite (1941); Al Piccetti (1979); Jim Piccetti (2012); Alfred Pisciotta (1980); Primi Repetto (1986); Gil Restani (1988); Sergio Scarpa (1964); Fred Scolari (1970); Dante Serafini (2019); Robert Silvestri (2022); Guido Saveri (2015); Al Scoma (1990); Y.C. Soda (1972); Arrigo Sturla (2016); Wayne Tomei (2006); Dr Emile Torre (1940); Vince Tringali (1994); Dr. Robert R.Wall (1982); Rudolph Zannini Jr. (1987); John Mark Zuffo (2003)

BERTHA BEDONI AWARD

Bertha Bedoni (pictured right) provided a comfortable space for young women to grow into adults as well as to begin to understand their scholastic and career possibilities that they may not have otherwise considered. She also served as a role model of "Giving back" to your community. As the first recipient herself in 1997 of the Bertha Bedoni Award, we hold "Miss B" and all past recipients in the highest regard for their contributions to the Salesian Boys' & Girls' Club.

Tille D'Acquisto (2001); Cara Zuffo Allan (2019); Rosina Alioto (2005); Mara Amato (2006); Lois Baldocchi (2016); Bertha Bedoni (1997); Kathy Bulleri (2018); Angela Canepa (2009); Antoinette "Ninu" Canepa (2000); Leslie Deely (2011); Barbara De Luca (1999); Lila Dong (2015); Yola Ferralis (2009); Lucille Fidichiero (2004); Liana Figone (2007); Marie Harrington (2003); Anna Lee (2010); Teresa Manfreda (2024); Lucy C Marquez (2013); Joan Francesconi Miller (2012); Gayle Montano (2022); Cindy Passanisi (2014); Stephanie Alioto Pinoni (1998); Norma Puccinelli (2002); Marie Reginato (2005); Lola Simi (2008); Joselyn Staley (2023); Melba Strazulo (2017)

DISTINGUISHED SERVICE

Criteria: Past President or Executive Director, Person of the Year and Fr Trinchieri or Bertha Bedoni Award.

- Arthur J. Costamagna, JD
- <u>Russell J. Gumina</u>
- Joseph Martino
- Joseph Iviartino
- Henry R. Morris
 Stephen Leveror
- <u>Stephen Leveroni</u>
- Sergio Nibbi
- Robert Rossi Wall, MD
- <u>Fred Scolar</u>i

Club Kid for life Art Costamagna and his wife Joan enjoying our Crab Cioppino Fundraiser. Art and Joan were married in 1958 at nearby Saints Peter & Paul Church. To learn more about Art and The Club's history, please watch our Centennial Celebration video found at this <u>link here</u>.

GUIDING PRINCIPLES IN DELIVERING OUR SERVICES

Safety

We strive to maintain a safe and secure environment for our members and staff.

Integrity and Accountability

We are honest and forthright in all of our dealings, including those with club members, staff, supporters, and the community.

Commitment to Excellence

We strive to provide the highest quality of service possible as we demonstrate the highest level of professionalism in all our interactions with our Members and the community.

Youth Centric Approach

We focus on what is best for our members and use St. John Bosco's preventive system and principle of loving kindness.

Respect

We treat everyone with respect, including our members, their families, our staff, and our supporters.

Compassion

We respond to our Members and Staff with care and compassion.

Reliability and Consistency

We say what we will do and then we do what we say.





A high impact 501(c)(3) California Nonprofit Public Benefit Corporation that enables its members to have transformational experiences that help them learn, grow, and thrive.